

Bio: Ann Marie Kraft-Ziske

Education:

BS Niagara University, Transportation/Physical Distribution & Logistics

Graduate UB CEL Core

Experience – Currently – business owner Kraftwerks / 1990 -present

Previous - Cargo Airline and transportation industry for 10 years, Flying Tiger Lines, Zantop Int'l, RPS and Airborne Express

Member – Niagara University Family Business Center

Member – Niagara Business Associates

Secretary Board of Directors ISDA – International Systems Dealers Association

Board of Directors – UB CELAA

Chair - Hope Village for Survivors – **Susan G. Komen Upstate New York**

Scope of work experience includes; sales and marketing, business development, operations, hazmat, training & development, Int'l & Federal Gov't Relations, as well as Freight Terminal openings including one on the Brownsville–Matamoros, Mexican border.

1990 - Family business started, Kraftwerks, Inc. We began primarily in the industrial market sector, with storage and materials handling products, and we served Buffalo/Rochester/Syracuse companies including many Fortune 500 companies. Equipment installations would include,

- High density shelving, drawer, warehouse racking and mobile aisle systems
- Custom designed work cells, storage & materials handling equipment incl. lifts & cranes
- Automated Storage Retrieval Systems coupled with Automated conveyors for pick and pack warehouse logistics operations
- Mezzanine and Inplant Modular Wall Systems, Clean Rooms and Controlled environment rooms

1990 We purchased a building in Tonawanda allowing us to expand our fabrication shop and add a paint line. At the same time, we increased market share by adding several architectural products including: operable partitions, white boards and other construction div 10-12 "Specialties", where we provide materials and installation services to the education and institutional markets as well as the construction industry.

In 2001, added laboratory casework, fume hoods and bio safety cabinets serving, R & D, Quality, hospitals, and the food industry as well as county, state and federal government agencies.

2014 – We physically expanded our building to support increased market demands while showcasing best in class products and industry solutions.

Our primary market includes NYS and PA, and OH however; our specialties and customers take us beyond the US borders.

Married to Robert E Ziske Sr. - Attorney in Buffalo, NY

2 Children – Dr. Megan Ziske MD and Robert Ziske Jr. JD