

Jim Manno
Vice President of Sales & Marketing
Sonwil Distribution Center Inc.
Cheektowaga, New York



Jim Manno has over 35 years' experience as a multi-functional senior manager and has collaborated with C – Level management in banking, finance, healthcare, and the logistics industry to identify, plan, and execute corporate wide strategies and corresponding initiatives.

Jim is V. P. of Sales and Marketing for Sonwil Distribution a third party logistics, transportation brokerage, real estate development and technology company with over 70 years of sustainable growth, headquartered at 100 Sonwil Drive near the Buffalo Niagara International Airport. Sonwil manages in excess of 2M sq. ft. of commercial warehousing and office space in WNY and expanding nationwide.

He is also a former board member of the Buffalo Niagara Partnership, past President of the WNY Chapter of the CSCMP Roundtable, past Co-Chair of the Buffalo Niagara Partnership's Logistics Council, member of their Can Am Council and Board Vice-Chair of World Trade Center Buffalo Niagara (WTCBN). He is also Board President of the Buffalo Niagara International Trade Gateway Organization (ITGO), which was formed to develop and promote the region as an international trade gateway supporting the efforts of the Western New York Regional Economic Development Council. As such Jim has participated on numerous panels and roundtables focusing on solutions to our local, regional and cross border trade and economic development challenges.